# City of Albuquerque Municipal Golf Advisory Board Agenda February 15, 2024, 3:00-4:30 pm Arroyo Del Oso Golf Management

- 1. Meeting is called to order and roll taken (3:00-3:01)
- 2. Introductions (3:02-3:03)
- 3. Review of minute (last meeting January 18, 2024) (3:04-3:05)
- 4. Public Comments (3:06-3:10)
- 5. Golf Management reports and updates (3:11-3:30)
  - a. Personnel updates
  - b. Rounds and Revenue Report
  - c. Current Projects
- 6. Golf Course issues (3:31-4:00)
- 7. Old Business (4:01-4:10)
- 8. New Business (4:11-4:25)
- 9. Next Meeting- Ladera Banquet Hall, March 21, 2024

# City of Albuquerque Municipal Golf Advisory Board Minutes Meeting Held 1/15/2024

**Location: Los Altos Banquet Hall** 

# In attendance

	ADO Women's	Dave Salas	COA, Golf Management
	ADO Men's	Henry Rodarte	COA, Golf Management
	Los Altos Women's	Gabe Moreno	COA, Golf Management
Dan Turnham	Los Altos Men's	David Flores	COA, Golf Management
Claudia Melendrez	Ladera Women's		
	Ladera Men's	David Sanchez	Public
Theresa Araiza	PDS Women's		
Mark Holman-	PDS Men's		
	Youth Golfers		
	Senior Golfers		
Deb Thrall	At Large		
	PDS Concessionaire		
Colby Reddoch	LA Concessionaire		
	LD Concessionaire		
Tony Hidalgo	ADO Concessionaire		

Meeting was called to order at 3:00pm by Deb Thrall

# **Introductions**

Deb Thrall opened the Golf Advisory Board (GAB) meeting dialogue. We went around having self-introductions of everyone in attendance which included: Board Members and City Staff.

#### **Minutes**

Changes in the minutes to include: Mark motioned and Dan second.

#### **Public Comments**

# Dave stated the future projects are: Capital Outlay

- o LD Plan and design of: 525k
  - Cantina, Design completed work to start February 5<sup>th</sup> or 12<sup>th</sup> estimated completion early May 2024.
  - Night range lighting GMD has cost estimates preliminary process has begun. Waiting for EPC approval
- o PDS Plan and design of: 100k
  - Outdoor seating improvements 200k to be spent on improvements beginning March/April 2024
- o LA plan and design of: 50k
  - Outdoor seating improvements on the East side still in planning no movement GMD to initiate January 2024
- ADO outdoor seating will be a huge project, have not initiated any plans as of yet. Have no funding identified for project

## **GO Bond IM-**

- Tee Line ADO
- Resurface Café counter top ADO
- Reroof-Proshop/ cart barn building
- Replace north windows in banquet room LD
- Replace Netting holes 3 and 14 LA
- Extend safety fencing hole 17 LA
- Update Network to maintenance building LA
- Replace carpeting in Proshop LA
- Paint and carpet Proshop PDS
- Soil and water amendments under way, irrigation distribution improvements over winter months and seeding to continue in spring PDS
- Safety storage for outdoor equipment PDS
- Procurement of golf course equipment
- Current Projects:
  - Tree planting all courses January and February (COA Forestry and ABCWUA)
  - Replace Ball shed doors at LA

- Golf App
- o RFP PDS
- Projects on hold
  - Intrusion Alarms waiting on phone lines for PDS and LA. System installed just waiting on phone line for monitoring. Systems are functional are not monitored. ADO and Ladera are monitored

# Dave Salas reported:

- M14 changed to E16 LA, ADO and PDS are vacant, PDS will be supervised by Dave Salas until it is filled.
- Utility Repairer PDS Vacant posted, closes 1/24/2024
- Operator ADO & PDS closes, waiting on applications to be annotated to set up interviews

# Gabe Moreno reported:

# <u>December 2023 information from the January 18th Advisory Board Meeting at Los Altos</u> <u>Golf Course</u>

For monthly comparisons from November 2023 to December 2023 we were down -21.85% or -3,578 in total in rounds, down -17.60% or -\$44,572 in total in green fee revenue, up 64.75% or -\$13,829 in total in pass revenue, and down -11.19% or -\$30,743 in total in total revenue.

Comparing FY24 to FY23, we are now up 0.25% or 330 in total in rounds, up 3.18% or \$68,866 in total in green fee revenue, down -4.58% or -\$7,995 in total in pass revenue, resulting in us being up overall 2.60% or \$60,871 in total in total revenue for FY24.

NEW: Comparing FY24 December to FY23 December, we are up 4.78% or 733 in total in rounds, up 3.39% or \$7,865 in total in green fee revenue, up 60.94% or \$6,367 in total in pass revenue, resulting in us being up 5.86% or \$14,228 in total in total revenue compared to last November. NOTE: This is helpful to understand why we are positive in Green Fee Revenue and Net Revenue while we are down from the prior month.

For FY24 Golf Revenue as of December  $31^{st}$  was \$ 3,132,482.20 minus Expenses of (\$ 3,524,073.80) = \$ (\$ 391,591.60) net loss. Mowers were purchased that were near \$ 500,000 that caused the net profit from November to net loss in December.

# January 2024 information for the upcoming February 15th Advisory Board Meeting at the Golf Management Office

Comparing FY24 to FY23, we are up 0.35% or 502 in total in rounds, up 3.14% or \$70,867 in total in green fee revenue, down -4.96% or -\$10,705 in total in pass revenue, resulting in us being up overall 2.42% or \$60,162 in total in total revenue for FY24.

For prior month comparisons from December 2023 to January 2024 we were down -11.69% or -1,340 in total in rounds, down -27.19% or -\$44,611 in total in green fee revenue, up 17.86% or \$6,286 in total in pass revenue, and down -18.64% or -\$38,326 in total in total revenue.

For Fiscal Year month comparisons from January 2023 to January 2024 we were up 1.52% or 172 in total in rounds, up 1.23% or 2,001 in total in green fee revenue, down -6.53% or -\$2,710 in total in pass revenue, and down -0.34% or -\$709 in total in total revenue.

For FY24 Golf Revenue as of December 31<sup>st</sup> was \$ TBD minus Expenses of (\$ TBD) = \$ TBD net profit/loss. Fiscal Manager will calculate in late December so it will be added to January's minutes.

NOTE: Net Profit/Loss Amount is estimated since Journal Entries are needed the following month after month end to correctly adjust COA and Concessionaire amounts based on percentage splits of each inventory or service item.

NOTE: January weather closures: ADO -2 Days, Ladera - 2 Days, Los Altos - 10 Days, PDS - 3 Days

# **Arroyo Del Oso issues:**

- 1. #16 par 3 at the pond/ fox tail grass/trees are really high
- 2. Need more trash bins at ladies' tees and also on #17 a new tee box, bench and ball washer.
- 3. Revisit #3 tee box forward- moved
- 4. Tony working on fixing Gazebo and cleaned up entrance
- 5. #9 right to be worked on by crew

# Ladera issues:

- 1. #16 soggy on left side of path- Henry will channel it out next to a drain.
- 2. Sod work at #9 by tree is good
- 3. Revisit hole #13
- 4. Punch item list left, fence repair erosion repair #11 tee box.
- 5. Tee and markers missing

# Puerto Del Sol issues:

- 1. Park management has gifted 20 trees for planting. Will be planted February/March 2024
- 2. Finishing up the striping north end of the parking lot/ follow up with Kenny Ortiz striping not scheduled as of yet.

# Los Altos issues:

- 1. Fences need to be an ongoing fix.
- 2. Collar on 17 needs to be resodded-this is an eyesore.
- 3. Bike path restriping not done yet, had a discussion with a community park access group that wants to do a walk thru starting from the south side, will give info.
- 4. Hole needs to be fixed #8 netting back of the driving range
- 5. #3 the reeds are overgrown on the lake
- 6. Always water in the trap right side of #16, scheduled a drain project
- 7. Drinking fountains in the Proshop need to be adjusted.
- 8. Signage still not up
- 9. Over seeding in spring- crabgrass on #10 and # 7 green
- 10. Move the fence on the #17 or extend it.
- 11. Critical heads be replaced around the greens, Dan will need to give more detail.
- 12. Limb on #2 right side
- 13.#13 green loft collar, Curtin left side of green

Concessionaire Comments Colby Reddoch- No projects as of now, Jr Golf and scheduling is set

Barbara Lail Senior Representative: Nothing to report

#### Youth on Course:

**General Board Member Comments –** 

Questions about range balls, David Water quality at PDS, City Council staff make requests add to agenda timeline? How and when we call?

New signage to be posted as Policy and Procedure Manual was changed in 2022 and sent for approval in January 2023, Director Simon will have signed by end of the week.

## **Old Business**

#### Rates:

# Women's City Championship:

# **New Business**

Meeting adjourned at 4:37 pm – Mark Motioned, Dan second.

Next Meeting will be held at Arroyo Del Oso Golf Management, February 15, 2024

Approved by:	
Deb Thrall/ Denise Foor	

FY 2024 Golf Management Division - Rounds and Revenue

		AND THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED I														The second secon	
-	•	+							Manual Control of the Control								
A	A						Salar Sa			の場合などことを発信							
•	1																Julia
A	59		0														
4			-														May
		9	0														, W. II.
	-	5	0														April
	69	4	0														March
		,				THE STATE CALCUSTRATES										THE REAL PROPERTY AND ADDRESS.	1 obidary
\$ 205.570	\$ 41.471	\$ 164,099	11,458	\$ 41,471	49	\$ 15,722	1,468	4	\$ 31,496	2,323	6	#C2,20 ¢	0,300	•	01020	0,000	Eehriery
\$ 243,896	\$ 30,100	\$ 200,710	12,100	w 00,100		1		9	1	3000	A	A ACCA	3066	A	\$ 64626	3.699	January (Closed Approx. 2-10 Days)
	9 05 400	e 200 740	17 708	\$ 35 195	1	\$ 15416	1.315	69	\$ 46,511	3,025	69	\$ 58,676	4,098	68	\$ 88,106	4,300	December (closed 7211)
\$ 274.639	\$ 21.357 \$	\$ 253,282	16,376	\$ 21,357	49	\$ 25,579	1,756	4	\$ 51,022	3,134	6	09,340	0,100		00,17	2000	December (Closed 25th)
\$ 404,642	\$ 22,952 \$	\$ 301,009	170'07	200,22		40,100	1011	7	7700	13F C	9	00 540	5 103	A	\$ 101 141	5 763	November
	00,000	201.000	22 624	- 1	P	\$ 40 705	2944	59	\$ 96.431	6.104	69	\$ 103,111	6,813	€A	\$ 141,442	1,100	CCIODEI
\$ 425,499	\$ 32.109	\$ 393,389	24,491	\$ 32,109	-	\$ 45,252	3,209		\$ 00,139	3,000	•	O+0,101 W	1.101		1000	7760	October
\$ 493,021	\$ 32,201	\$C1,00# ¢	20,000	A 05'501		4 00,000		9	9 00 700	5 600	A	2 407 EAE	7 104	9	\$ 151.853	8.480	September
		400 764	28 222	\$ 20.067	1	50 883	3 786	69	\$ 114,266	6,283	4	\$ 122,820	8,293	4	\$ 112,100	3,311	10000
\$ 496.571	\$ 30.581	\$ 465,990	27,889	\$ 30,581	-	\$ 50,378	3,031	6	\$ 112,102	0,007		02,121	1,0.0	9	9 470 700	0074	Airgist
Kevenue	Pass Kevenue	BULLAR VANABLE	Local Mounta	POLICE	- Continue		200	0	440 400	6 827	A	\$ 124 231	7 949	69	\$ 179.279	9,472	July
0 0,001,100	-		Total Dounds	Pavania	Revenue	Revenue	Rounds	Revenue	Revenue	Rounds	Revenue	Revenue	Rounds	Kevenue	Kevenue	Kounds	Ligedi Ledi 74
& Green Fee	Total Golf	Total Green		Golf Pass	Golf Pass	Green Fee		COILLASS	CI BALL LAB		0011100	010011100		,	,	,	Fieral Vast 34
Join Golf Pass						,		California	Con En		Golf Dass	Green Fee		Golf Pass	Green Fee		
Total California																	
				Omb	1												
				CMS	_	Puerto del Sol		So	Los Altos			Ladera		30	Arroyo der Oso		
														5			

# NOTE: January weather closures: ADO -2 Days, Ladera - 2 Days, Los Altos - 10 Days, PDS - 3 Days

Comparing FY24 to FY23, we are up 0.35% or 502 in total in rounds, up 3.14% or \$70,867 in total in green fee revenue, down -4.96% or -\$10,705 in total in pass revenue, resulting in us being up overall 2.42% or \$60,162 in total in total revenue for FY24.

For prior month comparisons from December 2023 to January 2024 we were down -11.69% or -1,340 in total in rounds, down -27.19% or -\$44,611 in total in green fee revenue, up 17.86% or \$6,286 in total in pass revenue, and down -18.64% or -\$38,326 in total in total revenue.

For Fiscal Year month comparisons from January 2023 to January 2024 we were up 1.52% or 172 in total in rounds, up 1.23% or 2,001 in total in green fee revenue, down -6.53% or -\$2,710 in total in pass revenue, and down -0.34% or -\$709 in total in total revenue.

FY24 Golf Revenue was \$TBD minus \$TBD = \$TBD net profit/loss through January 2023.

NOTE: Net Profit Amount is estimated since Journal Entries are needed the following month after month end to correctly adjust COA and Concessionaire percentage splits.

NOTE: Starting April 1, 2022, all Annual Pass Sales/Renewals are only done at the Golf Management Office causing Golf Pass Revenue to show up only in GMD.

(FY24 January to FY23 January)	MTD Comparison to Prior FY Month	Month (December 2023 to Jan. 2024)	MTD FY 24 Comparison from Prior		YTD Comparison FY24 to FY23			7	
uary)	Month	an. 2024)	m Prior		FY23	FY23	FY24		
172	1.52%	(1,340)	-11.69%	502	0.35%	144,464	144,966	Rounds	
\$ 2,001	1.23%	\$ (44,611)	-27.19%	\$ 70,867	3.14%	2,257,046	2,327,913	Green Fee Revenue	FY24
\$ (2,710)	-6.53%	\$ 6,286	17.86%	\$ (10,705)	-4.96%	\$ 226,628	\$ 215,924	Total Golf Pass Revenue	FY24 vs. FY23
\$ (709)	-0.34%	\$ (38,326)	-18.64%	\$ 60,162	2.42%	\$ 2,483,674	\$ 2,543,836	Total Revenue	

		Arroyo del Oso	OSC OSC		I adara			1 2 4									
					-accis			LOS AITOS	203		Puerto del Sol	0/	GMD				
		Green Fee	Golf Pass		Green Fee	Golf Page		Green Eco	Colf Boon								Total Golf Pass
Fiscal Year 23	Rounds	Revenue	Revenue	Rounds	Revenue	Revenue	Rounds	Revenue	Revenue	Bounds	Pavania	Peronio	Police III	Total Banda	LIANI OF THE	IOMI GOIL	& Green Fee
July	10,328	\$ 185,964	69	7.893	\$ 124 281	64	7,820	\$ 117 008	A	4010	-	9	- FOOT	TOTAL MOUNTS	PHILIPARY AR	ass Ke	Kevenue
August	10 107		9	0000	1000	1	1,020	\$ 111,020	•	4,010	\$ 50,042		\$ 50,057	30,051	\$ 482,315	\$ 50,057	\$ 532,373
Contombor	0,101		6	0,200	C76'611 ¢	4	6,793	\$ 101,848	4	3,767	\$ 49,399	<del>69</del>	\$ 40,162	28,957	\$ 444,409	\$ 40,162	\$ 484.571
Captallibal	8,787	\$ 153,483	65	7,197	\$ 104,778	69	6,244	\$ 93,703	69	3,294	\$ 44,221	-	\$ 32.681	25.522	\$ 396 185	\$ 32681	
Ccloder	1,521	\$ 134,176	69	5,961	\$ 88,257	49	5,094	\$ 80,246	49	2,664	\$ 36.337	<del>()</del>	\$ 20.281	21 240			9 6
November	5,310	\$ 94,172	<del>69</del>	4,299	\$ 58,224	49	4.041	\$ 57.718	69	1 693		A		15 242			9 6
December (Closed 25th)	4.047	\$ 83.551	69	3 375	03C 03- 8	59	2 106		A	1,000	200,000	9 6	\$ 10,440	10,040		\$ 10,448	\$ 242,623
wenuer	089 E		A	2 25.7	9 47 200	9 4	0,100		6	1,441	L		\$ 28,819	12,065	\$ 200,848	\$ 28,819	\$ 229,667
February	0,000		6	3,301	\$ 41,300	0	2,894	\$ 35,45/	4	1,355	\$ 17,949	<del>6</del> 9	\$ 44,181	11,286	\$ 162,098	\$ 44,181	\$ 206,279
obidail														0	A	A	
March (Closed 1/th)															9 4	•	9 6
April														C	4		69
May			I											0	<del>69</del>	<del>69</del>	69
lino														0	8	49	69
Suite														0	69	69	A
																-	,
IOTAI FYZ3	49,870	\$ 885,965	55	40,282	\$ 593,133		36,082	\$ 532,048	5	18,230	\$ 245,899		\$ 226.628	144,464	\$ 2257 046	\$ 228 828	2 2483 674
																1	
FY24	49,505	\$ 899,233	49	43,416	\$ 638,178	69	33,936	\$ 546.566	50	18 109	950 576 \$	A	\$ 245 024	230066	1	245.024	,
FY23	49,870	\$ 885,965	69	40 282	\$ 593 133	SA.	36.082	870 CES \$	9	10 220		9 6	\$ 000,000	144,300	2,321,913	210,924	*
Delta(s)	(365)	\$ 13.268	A	2424	+	9 1		1		10,230			\$ 220,028	144,464	\$ 2,257,046	\$ 226,628	\$ 2,483,674
onals)	lond	\$ 13,200	6	3,134	\$ 45,044	-	(2,746)	\$ 14,518	69	(121)	\$ /1 963	~	\$ (10 705)	500	73807	1302.07)	

FY 2024 Golf Management Division - Rounds and Revenue

\$ 2,543,836	\$ 215,924	3 2,327,913 \$ 215,924 \$ 2,543,836	144,000	472'CI7 ¢	L		10,100			н							
		-		245.024		\$ 243 936 \$	18 109		\$ 546.566	33,936	•	\$ 638,178	43,416		\$ 899,233 \$	49,505	IOTAL FY24
	-	\$	0														
	- 45	69	0														June
	69	4	0							I							May
-	-	69	0														April
-	49	69	0														March
\$ 205,570	\$ 41,471	\$ 164,099	11,458	\$ 41,471	-	\$ 15,722 \$	1,408	6	\$ 31,430	2,020		A 05,507	9000				February
\$ 243,896	\$ 35,186	\$ 208,710	12,/98	\$ 35,186	,	0 10,410	1	9	24 400	2 225	A	PSC CS \$	3 966	69	\$ 64.626	3,699	January (Closed Approx. 2-10 Days)
\$ 2/4,639	\$ 21,35/ \$	\$ 233,202	10,010	2000			1	A	\$ 46.511	3.025	69	\$ 58.676	4,098	€9 ,	\$ 88,106	4,360	December (Closed 25th)
	0 04 067	9 252 202	16 376	\$ 21.357		\$ 25.579 \$	1.756		\$ 57,022	3,754	69	\$ 69,540	5,103	65	\$ 101,141	2,703	Novellibei
	\$ 22052 \$	\$ 381 689	23.621	\$ 22,952	1	\$ 40,705 \$	2,944	64	\$ 96,431	6,704	4	\$ 100,111	0,0,0	6	244,141	5700	Novembor
\$ 425,499	\$ 32,109	\$ 393,389	24,491	\$ 32,109		\$ 45,252	L	6	\$ 00,739	0,000	9 4	400,000	6043	A	\$ 141 440	7 760	October
\$ 493,021	\$ 32,267	\$ 460,754	26,333	\$ 32,201	,		1	4	007,00	5 609 3	A	\$ 107 545	7194	69	\$ 151.853	8,480	September
\$ 496,5/1	\$ 30,581	\$ 400,890	27,000	20,00			4	9	\$ 114 266	_	69	\$ 122,820	8,293	<del>69</del>	\$ 172,786	9,971	August
philosoli	2000	9 405 000	27 220	30 584	"		3 631	59	\$ 112,102	6,837	69	\$ 124,231	7,949	69	\$ 1/9,2/9	9,4/2	duly
Revenue		Fee Revenue Pass Revenue	Total Rounds	Revenue	Revenue	Revenue	Rounds	Revenue	Revenue	Rounds	Revenue	Kevenue	Rounds	Kevenue	APILIAAN	Spiritory	lists
Total Golf Pass	Total Golf	Total Green		Golf Pass	Golf Pass	Green Fee		Golf Pass	Green Fee		Golf Pass				Green Fee		Fiscal Year 24
				Omb		- 00											
				CMD		Puerto del Sol		S	Los Altos			Ladera		30	Arroyo der Oso		
															2000		

NOTE: January weather closures: ADO -2 Days, Ladera - 2 Days, Los Altos - 10 Days, PDS - 3 Days

Comparing FY24 to FY23, we are up 0.35% or 502 in total in rounds, up 3.14% or \$70,867 in total in green fee revenue, down -4.96% or -\$10,705 in total in pass revenue, resulting in us being up overall 2.42% or \$60,162 in total in total revenue for FY24.

For prior month comparisons from December 2023 to January 2024 we were down -11.69% or -1,340 in total in rounds, down -27.19% or -\$44,611 in total in green fee revenue, up 17.86% or \$6,286 in total in pass revenue, and down -18.64% or -\$38,326 in total in total revenue.

For Fiscal Year month comparisons from January 2023 to January 2024 we were up 1.52% or 172 in total in rounds, up 1.23% or 2,001 in total in green fee revenue, down -6.53% or -\$2,710 in total in pass revenue, and down -0.34% or -\$709 in total in total revenue.

FY24 Golf Revenue was \$ TBD minus \$ TBD = \$ TBD net profit/loss through January 2023.

NOTE: Net Profit Amount is estimated since Journal Entries are needed the following month after month end to correctly adjust COA and Concessionaire percentage splits.

NOTE: Starting April 1, 2022, all Annual Pass Sales/Renewals are only done at the Golf Management Office causing Golf Pass Revenue to show up only in GMD.

	_	_				-			0	-	
(FY24 January to FY23 January)	MTD Comparison to Prior FY Month	Month (December 2023 to Jan. 2024)	MTD FY 24 Comparison from Prior		YTD Comparison FY24 to FY23			***	1		
inuary)	FY Month	Jan. 2024)	om Prior		o FY23	FY23	FY24				
172	1.52%	(1,340)	-11.69%	502	0.35%	144,464	144,966		Rounds		
\$ 2,001	1.23%	\$ (44,611)	-27.19%	\$ 70,867	3.14%	2,257,046	2,327,913		Green Fee Revenue		FY24
\$ (2,710)	-6.53%	\$ 6,286	17.86%	\$ (10,705)	-4.96%	\$ 226,628	\$ 215,924		Total Golf Pass Revenue		FY24 vs. FY23
\$ (709)	-0.34%	\$ (38,326)	-18.64%	\$ 60,162	2.42%	\$ 2,483,674	\$ 2,543,836		Total Revenue		

	1					I	. 001000	2	CHIE				
_													
olf Pass	Green	_		7			•						Total Golf Pass
_	-	_	-	_	_		Green Fee	Golf Pass	Golf Pass		Total Green	Total Golf	& Green Fee
╀	1	+	+	-	⊢	Rounds	Revenue	Revenue	Revenue	Total Rounds	Fee Revenue	Pass Revenue	Revenue
1	65	4,281 \$	- 7,820	L	- \$	4,010	\$ 55,042	÷9	\$ 50.057	30.051	\$ 482.315		\$ 530 373
.00	69	9,925 \$	- 6,793	\$ 101,846	\$	4	- 1	69	\$ 40 160	28 057	444 400	9 40 400	
- 7,	69	1,778 \$	- 6,244	\$ 93,703	\$	4	- 1	-9	20691	25 522		20,102	
- 5,5	69	3,257 \$	- 5.094	- 1	69	$\downarrow$	36 227	9	90 301	240,022	390,100	32,681	4
4	69	-+	4 041	- 1	2	1 600		9	\$ 20,201	21,240	339,016	182,02	\$ 359,297
ا د	9	$\rightarrow$	3 106	-	0	1		9 6	\$ 10,445	13,343		10,448	\$ 242,623
33	9	308 \$	2804	1	A 4	1	20,000	9 6	\$ 28,819	12,063		\$ 28,819	\$ 229,667
	1	1	1,000	1	4	1	17,349		\$ 44,181	11,286		\$ 44,181	\$ 206,279
				1	1					0	69	49	69
										0	69	69	€9 ,
+			+	l						0	<del>69</del>	<b>€</b> 9	\$
				-						0	69	<b>с</b> я	<del>\$</del>
	1	1								0	69	\$	<b>⇔</b>
4	,	•			-								
10,	1.	0,100	30,002	\$ 532,048		18,230	\$ 245,899		\$ 226,628	144,464	\$ 2,257,046	\$ 226,628	\$ 2,483,674
3	9	+	22000	,		╀			-				
100	9 6	+	33,930	6	5	-	\$ 243,936	69	\$ 215,924	144,966	\$ 2,327,913	\$ 215,924	\$ 2,543,836
- 40,	4	-	- 36,082		69	18,230	\$ 245,899	69	\$ 226,628	144,464	\$ 2,257,046	_	\$ 2.483.674
- 3,	S	_	- (2,146)	69	59	(121)	\$ (1,963)	69	\$ (10,705)	502	\$ 70.867	-	
	Golf Pass Revenue 7.7 8.8 8.8 7.5 7.1 8.4 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4	Rounds Re 7,893 S 8,200 S 7,897 S 7,997 S 7,3375 S 7,3375 S 7,3377 S	Rounds Revenue 7,893 \$ 124,281 8,200 \$ 119,925 7,197 \$ 104,778 9,581 \$ 88,257 4,299 \$ 88,257 4,299 \$ 58,224 3,375 \$ 50,380 3,357 \$ 47,308 3,357 \$ 47,308 40,282 \$ 593,133 40,282 \$ 593,133 40,282 \$ 593,133 43,446 \$ 638,178	Green Fee   Golf Pass   Revenue   Revenue	Rounds Revenue Revenue Rounds 7,893 \$ 124,281 \$ 7,820 8,200 \$ 119,925 \$ 6,783 7,197 \$ 104,778 \$ 6,244 8,267 \$ 88,257 \$ 6,044 4,299 \$ 58,24 \$ 4,041 4,299 \$ 58,24 \$ - 4,041 4,299 \$ 58,24 \$ - 2,844 3,357 \$ 47,308 \$ - 2,844 3,357 \$ 47,308 \$ - 2,844 4,346 \$ 638,718 \$ - 36,082 40,282 \$ 593,133 \$ - 36,082 40,282 \$ 593,133 \$ - 36,082 40,282 \$ 583,133 \$ - 36,082	Green Fee   Golf Pass   Green Fee   Gree	Rounds         Green Fee Colf Pass         Green Fee Colf Pass         Green Fee Colf Pass         Green Fee Colf Pass         Golf Pass           7,893         \$ 124,281         \$ 7,820         \$ 117,028         \$         4,070           8,200         \$ 119,925         \$         6,793         \$ 101,748         \$         3,767           7,197         \$ 104,778         \$         6,244         \$ 93,703         \$         3,264           - 5,991         \$ 89,251         \$         6,244         \$ 93,703         \$         2,864           - 4,299         \$ 58,224         \$         4,041         \$ 5,7718         \$         1,623           - 3,375         \$ 5,0360         \$         3,196         \$ 46,049         \$         1,447           - 3,357         \$ 47,308         \$         2,894         \$ 35,457         \$         1,355           - 3,357         \$ 47,308         \$         2,894         \$ 35,457         \$         1,355           - 3,357         \$ 47,308         \$         2,894         \$ 35,457         \$         1,355           - 40,282         \$ 593,133         \$         3,692         \$ 532,048         \$ <td>Rounds         Green Fee Golf Pass         Green Fee Rounds         Revenue Reve</td> <td>Rounds         Green Fee Colf Pass         Green Fee Colf Pass         Green Fee Revenue         Golf Pass         Revenue Revenue         Re</td> <td>  Rounds   Revenue   Reven</td> <td>  Rounds   Revenue   Reven</td> <td>  Green Fee   Golf Pass   Green Fee   Golf Pass   Green Fee   Golf Pass   Revenue   Re</td> <td>  Rounds   Green Fee   Golf Pass   Golf Pass   Colf Pa</td>	Rounds         Green Fee Golf Pass         Green Fee Rounds         Revenue Reve	Rounds         Green Fee Colf Pass         Green Fee Colf Pass         Green Fee Revenue         Golf Pass         Revenue Revenue         Re	Rounds   Revenue   Reven	Rounds   Revenue   Reven	Green Fee   Golf Pass   Green Fee   Golf Pass   Green Fee   Golf Pass   Revenue   Re	Rounds   Green Fee   Golf Pass   Golf Pass   Colf Pa